

DPP-as-a-Service

Ecosystem, status and outlook

Dr. ir. Van Minh Le | Business Development Trusted Services - Worldline van-minh.le@worldline.com March 5th 2024 Brussels

Funded by the European Union

Worldline - Leadership and scale

Our truly global capabilities

c. €4.4 BN 2022 revenue

c. 18,000 Worldliners in **40+** countries largest payment player worldwide

#4

#3 European provider of e- & m- payment solutions

merchant acquirer in continental Europe

#1

European

payment

processor

#1

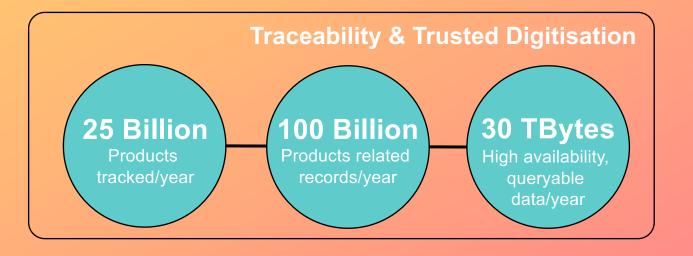
Commercial presence in **170+** countries

1.25 M merchants served



c. 27.7 BN acceptance and acquiring transactions per year

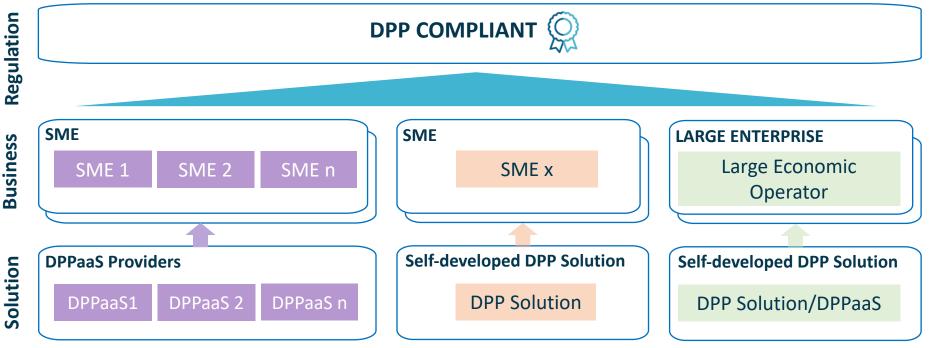
c. 21.3 BN account payments transactions per year



WORLDLINE MY

A simplified DPP ecosystem

SMEs need flexible and low-cost DPP solution and services



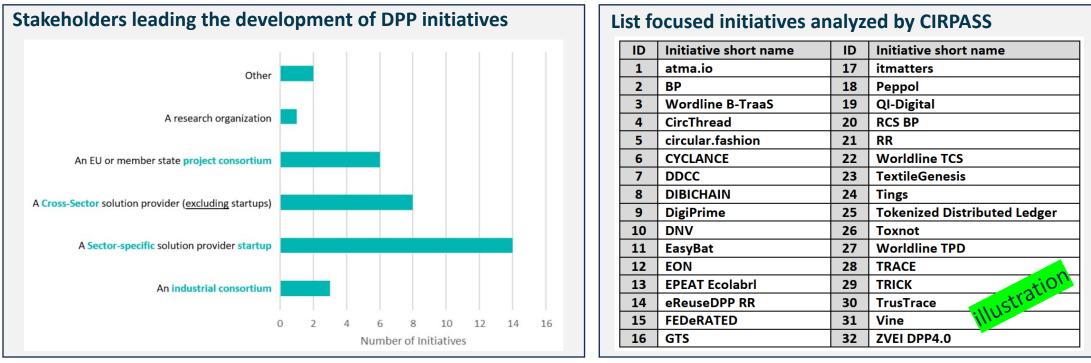
DPP-as-a-Service providers are third party actors who may assist SMEs in any steps related to the collection, assembly and formatting of DPP information, the issuing of the DPP itself and/or hosting of the DPP data.





Current DPP-as-a-Service market status

- 83 DPP-related initiatives have been benchmarked by CIRPASS
- There exists an emerging market for DPP-a-a-Service, broadening the choices for SMEs
- Expected competition between DPP-a-a-Service providers will be beneficial for SMEs



https://cirpassproject.eu/wp-content/uploads/2023/03/CIRPASS_Benchmark-of-existing-DPP-oriented-reference-architectures.pdf





Our attempts to estimate DPP costs for SMEs

Combining insights gained from interviews with industrial expertise from CIRPASS partners has led to a high-level overview of qualitative cost elements for both SMEs and DPP service providers.

| COST ELEMENTS | SME | SME | DPP Service Provider |
|--------------------|----------------|---------------------------|---------------------------|
| | Do-it-yourself | Delegated solution | Delegated solution |
| Labeling | | | |
| | optional | optional | |
| | optional | optional | |
| DPP-a-a-Service | | x | |
| Development | | | |
| | x | | x |
| | optional | | Х |
| | X | | X |
| | x | | х |
| | | | |
| | optional | optional | |
| Operation | Y | | |
| | x | | x x |
| | x | | X |
| | x | | Х |
| | X | X | X |
| | | X | X |
| Data Integration | | | |
| | X | Х | |
| Certification | | | |
| | x | х | |
| | | | Х |
| Project management | | | |
| | x | x x | X |
| | x | X | |





The benefits of DPP implementation for SMEs

- DPP implementation encourages and facilitates SMEs to reexamine their data collection practices and relationships with suppliers
- Providing end consumers with sustainable product data helps SMEs to differentiate from competitors, this may help foster brand loyalty
- Connecting with other businesses in their networks through the process of up-skilling on DPP and DPP implementation may enable collective purchasing of solutions
- Potential new business models are now imaginable for SMEs for example repairs and upgrades, collecting used products, refurbishing, remanufacturing, second-hand market platforms
- Considering the expected scaling effects of DPP-as-a-Service offerings, RFID devices and infrastructure, the savings in overhead costs will bring significant financial gains that will balance DPP related costs.





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CIRPASS Report

A study on DPP costs and benefits for SMEs

February 2024

Download & consultation:

https://cirpassproject.eu/ project-results/



Project Results

A study on DPP costs and benefits for SMEs

The objective of this study is to identify the potential costs and benefits, as well as the impact that the implementation of the DPP may have on Small and Medium-sized Enterprises (SMEs). The focus is on SMEs who may be faced with regulatory requirements for issuing DPPs for their products. This report further attempts to elucidate the upcoming role that DPP-as-a-Service providers will play in facilitating this uptake.

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